



## Michael L. Andresino

PARTNER

Mike's diverse practice includes private equity, mergers and acquisitions, and capital raising.



### Industries

Private Companies  
Venture Capital & Emerging Businesses

### Practices

Corporate & Securities

### Education

University of Virginia School of Law, JD, 1988  
Boston College, BA, summa cum laude, 1985

### Offices

Boston

### Phone

617.973.6113

### Email

michael.andresino@afslaw.com

In addition, Mike routinely advises clients on public company disclosure and compliance, executive compensation, stock plan design and administration, and technology contracting and licensing. He focuses on early-stage through middle-market technology companies in the software, consulting, AdTech, media, and healthcare industries.

### Client Work

- Advised numerous technology entrepreneurs in the formation, financing, operation and eventual sale of their early stage businesses.
- Advised BrandMuscle, Inc., a SaaS marketing solutions company, throughout its life-cycle: from founding through venture financing to private equity sale.
- Assisted Revenue Solutions, Inc., an IT consulting firm, in submitting winning RFP bids and negotiating over \$1 billion of state and local government contracts nationwide, and its eventual sale to a leading buyout firm.
- Represented Park Street Capital in a series of “funds of funds” to invest over \$2 billion in venture capital, buyout, natural resource and other private equity funds.
- Represented The Holmes Group, a consumer appliance manufacturer, in the acquisition of The Rival Company by tender offer, including over \$400 million of high-yield bonds.
- Represented LabVantage Solutions Inc., a laboratory informatics provider, in over \$100 million of cross-border financing from Goldman Sachs Specialty Lending Group.
- Advised public companies in all aspects of securities law compliance, including their dealings with insiders, investors, analysts, regulators, and the media.

### Publications, Presentations & Recognitions

Co-presented, “10b5-1 Plans: New Rules & Trends,” The National Association of Stock Plan Professionals (NASPP) Annual Conference and Exhibition, Conference (Sep. 2023)

- Co-presented, “Pay vs. Performance,” NASPP Boston Chapter Seminar (Nov. 29, 2022)
- Appeared on the *Equity Granted: An Executive Chat* podcast, “[Change in Control: Equity Considerations for an Executive Impacted by a Company Split - A Conversation with ArentFox Schiff partner Michael Andresino](#),” May 2022
- [Co-presented webinar on “SEC Rule 10b5-1 and other Securities Laws” with Morgan Stanley and Chequers Financial, October 2021.](#)
- Co-presented workshops on “Cybersecurity and Corporate Governance” with a former NSA executive at the National Association of Stock Plan Professionals annual conference in September 2019, and at the Global Equity Organization regional conference in October 2019.
- Co-authored the article [“Cybersecurity and Corporate Governance. Critical Questions Public Companies Must Answer,”](#) Morgan Stanley, July 2019.
- Presented on the use of SEC Rule 10b5-1 for stock diversification at the 2018 and 2019 MyStockOptions.com conferences for financial planning professionals.
- Appeared over a dozen times around the country at the annual conference of the National Association of Stock Plan Professionals, where he has presented workshops on insider trading, equity plan design, and SEC developments.
- Partnered with Morgan Stanley on a novel survey of Rule 10b5-1 trading plan design and administration.
- Served on the drafting committee for the ABA Federal Regulation of Securities Committee’s comment letter to the SEC on the Dodd-Frank Wall Street Reform Act.
- A frequent speaker at other legal and industry conferences on the topics of executive compensation, the IPO process, and securities law compliance.
- Recognized by *Massachusetts Super Lawyers* every year from 2004 – 2018.

## Memberships

---

- Logan Airplane Noise Advisory Committee, 2015 – 2019
- Greater Boston Trout Unlimited, Board of Directors
- National Association of Stock Plan Professionals, Charter Member
- American Bar Association
- Boston Bar Association

## Life Beyond the Law

---

Mike is a life-long Boston sports fan and an avid fly fisherman, golfer, and hockey player (with varying degrees of success at each)! He and his family live south of Boston with their golden retriever, Mickey.

## Bar Admissions

---

[Massachusetts](#)